### Pool by Group 12 Month

Post Date: Dec 2017

**Metrics**: (Medical Paid, Paid, Pharmacy Paid, Total Contribution, Total Paid PEPM, Total Paid PMPM, Unique Members, Unique Subscribers, Contribution PEPM, Loss Ratio, Medical PEPM, Pharmacy PEPM)

Rows : (Paid Date)

Paid Date Columns Last 12 TimeMonths

(Metrics)

Account (000094500 - POOLED)

Coverage Type : (Medical)

Group: (036896 - BROWN COUNTY OFFICIALS & EMPLOYEES/TAC)

7 1/9 411 7 180 409 Plected Filter(s) 201 457 \$3
414
170 387 179 414 179 411
7 172 389 170 387 179 414 179 411
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February 5, 2018 (Exhibit #4)



FINANCIAL JOHNSON PAINTER &

> Bart Johnson, LUTCF President

Insurance, Securities, Employee Benefits

tf | 800.588.3308 d | 325.646.2959 f | 325.646.1243

e | bartj@painterandjohnson.com www.painterandjohnson.com Brownwood, Texas 76801 201 West Adams

Securities offered through WFG Investments, Inc., Member FINRA & SIPC Brownwood, Fort Worth, San Angelo



## Large Claimant Report No PHI

Post Date : Dec 2017

Paid Band : Total (\$10,001 - \$30,000, \$30,001 - \$50,000, \$50,001 - \$75,000, \$75,001 - \$100,000, \$100,001 - \$150,000, \$150,001 - \$200,000, \$200,001 - \$250,000, \$250,001 - \$300,000, \$300,001 - \$400,000, \$400,001 - \$500,000, \$500,000+)

Metrics: (Paid)

Group: (036896 - BROWN COUNTY OFFICIALS & EMPLOYEES/TAC)

Paid Month: Last 12 TimeMonths

Service Category: Exclude (Dental)

Paid: descending

Encrypted Member ID	Member Status	Medical Paid	Pharmacy Paid	Paid
3040619933	Cobra	\$684,930.48	\$9,054.01	\$693,984.49
3040619803	Active	\$294,459.39	\$11,075.10	\$305,534.49
3058080774	Active	\$284,484.09	\$4,205.60	\$288,689.69
13720365036	Active	\$144,232.15	\$51,451.86	\$195,684.01
13720365035	Active	\$81,845.15	\$10,305.96	\$92,151.11
3062389851	Active	\$75,291.08	\$4,901.98	\$80,193.06
3150208003	Active	\$20,110.56	\$56,876.98	\$76,987.54
3060634338	Active	\$61,615.88	\$5,438.27	\$67,054.15
16240122892	Active	\$47,383.78	\$11,242.18	\$58,625.96
17740178706	Active	\$36,946.36	\$3,360.79	\$40,307.15
17130400266	Active	\$4,002.99	\$34,943.59	\$38,946.58
17810436983	Active	\$37,521.00	\$0.00	\$37,521.00
16000105114	Active	\$27,580.89	\$8,572.44	\$36,153.33
16480083417	Active	\$30,109.98	\$3,811.32	\$33,921.30
3040619783	Active	\$18,520.30	\$12,120.05	\$30,640.35
3150193760	Active	\$11,237.14	\$13,277.00	\$24,514.14
3049784205	Active	\$21,933.65	\$0.00	\$21,933.65
7040060389	Active	\$20,113.23	\$1,394.86	\$21,508.09
3060558519	Active	\$20,223.93	\$0.00	\$20,223.93
17890256100	Active	\$17,159.46	\$3,009.42	\$20,168.88
10560125199	Active	\$7,170.34	\$11,811.98	\$18,982.32
3045518551	Active	\$12,264.57	\$5,025.99	\$17,290.56
18240806000	Active	\$16,430.13	\$766.61	\$17,196.74
3070522071	Active	\$1,657.12	\$14,574.42	\$16,231.54

\$2,516,075.77	\$350,049.59	\$2,166,026.18	45	Report Total
\$2,516,075.77	\$350,049.59	\$2,166,026.18	45	Query Total
\$10,113.76	\$0.00	\$10,113.76	Active	3040619934
\$10,247.95	\$10,101.74	\$146.21	Active	18340392500
\$10,493.36	\$0.00	\$10,493.36	Active	3041839296
\$11,168.58	\$1,151.22	\$10,017.36	Active	3040619928
\$11,237.99	\$3.63	\$11,234.36	Active	16370886091
\$11,341.61	\$86.51	\$11,255.10	Active	3054362721
\$11,633.00	\$33.79	\$11,599.21	Active	18210441012
\$11,867.29	\$6,597.45	\$5,269.84	Active	16030234239
\$11,976.11	\$6,425.14	\$5,550.97	Active	17680353329
\$12,216.83	\$4,090.18	\$8,126.65	Active	3280138729
\$12,241.55	\$457.39	\$11,784.16	Active	3040619792
\$12,244.41	\$10,991.43	\$1,252.98	Active	3210536178
\$12,299.58	\$99.13	\$12,200.45	Active	17430334981
\$12,667.20	\$484.85	\$12,182.35	Active	3590180049
\$12,733.84	\$2,451.70	\$10,282.14	Active	3040619885
\$13,482.68	\$10,054.20	\$3,428.48	Active	3330140867
\$13,553.20	\$299.59	\$13,253.61	Active	14730231078
\$13,842.36	\$13,219.82	\$622.54	Active	4970153286
\$14,046.07	\$2,351.49	\$11,694.58	Active	12750327911
\$16,036.72	\$0.00	\$16,036.72		7490063129
\$16,187.62	\$3,929.92	\$12,257.70	Active	16000332552



### Blue Insight Monthly Financial Report

Brown County: ALL Brown County

**Brown County** 



10/01/2017 to 12/31/2017



### PLAN PERFORMANCE

Data Parameters	ω
Enrollment Overview	4
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Medical Claim Expense Distribution	9
High Cost Claimants	10
Medical Out of Pocket	11
Lag Report	12
Overall Medical Paid PMPM Leading Diagnostic Category	13

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**Current Period:** The current reporting period represents claims paid from October 1, 2017 through December 31, 2017.

**Prior Period:** The prior reporting period represents claims paid from October 1, 2016 through December 31, 2016.

The report includes medical claims only.

Reporting Segments: Brown County

Characteristics: ALL

Group/Sections: ALL

## Reporting Support Contact Information

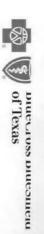
For reporting support, please contact Client Reporting Service Center

Email: client\_reporting@bcbsil.com

Phone: 1-877-837-1866

Hours of Operation: Monday - Friday: 8:00am - 5:00pm CT

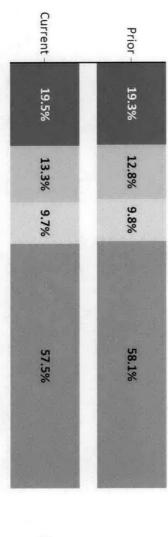
Report prepared on 01/10/2018



Report Description: Provides the current enrollment based on the current period.

Month	Medical Subscribers	Medical Members
Oct 2017	178	413
Nov 2017	178	410
Dec 2017	179	408
Jan 2018		
Feb 2018		
Mar 2018		
Apr 2018		
May 2018		
Jun 2018		
Jul 2018		
Aug 2018		
Sep 2018		

### **Enrollment by Tier**



**Employee Only** 

Employee + One

Employee + Dep(s)

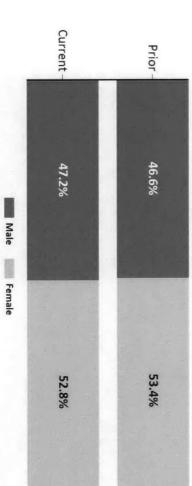
Family

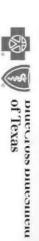
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### **Enrollment by Gender**





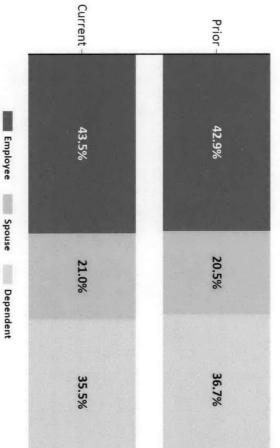
Report Description: Provided medical demographics for the current period compared to the prior period and percent change.

### **Medical Demographics**

		- Or alound	
	Oct 2016 - Dec 2016	Oct 2017 - Dec 2017	% Change
Average Membership	391	410	4.9%
Employee	168	178	6.0%
Spouse	80	86	7.5%
Dependent	143	146	2.1%
Average Contract Size	2.3	2.3	
Average Age	36.3	36.6	0.8%
Employee	48.6	48.3	-0.6%
Spouse	49.4	49.1	-0.6%
Dependent	14.6	14.9	-0.6%
% Under 30	41.3%	41.8%	
% 30 to 49	26.2%	25.5%	
% 50 to 64	28.5%	29.2%	
% 65+	4.1%	3.5%	
Gender			
Proportion of Males	46.6%	47.2%	
Proportion of Females	53.4%	52.8%	
Females Ages 20-44	17.6%	16.7%	

- Overall, membership increased by 4.9% between reporting periods
- The average age was 36.6 and increased by 0.8% between reporting periods.
- Contract size remained stable by 0.0% between reporting periods.
- Females between the ages of 20 and 44 decreased from 17.6% to 16.7% between reporting periods.

### Average Medical Membership



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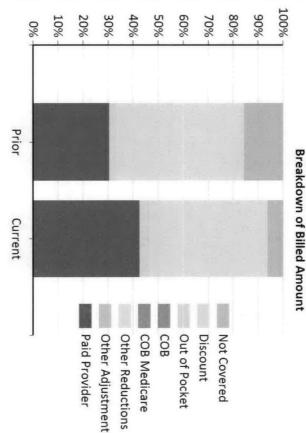
## Financial Overview: Financial Summary



report may highlight key measures and their potential impact on paid expenses. Report Description: Provides a breakdown of the medical order of reduction from billed to paid for the current month, current period, prior period and a percent change. This

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Paid Month	Dec 2017	Oct 2016 - Dec 2016	Oct 2017 - Dec 2017	% Change
Billed	\$404,346	\$2,295,924	\$1,941,718	-15.4%
Not Covered	(\$39,955)	\$360,515	\$120,618	-66.5%
Covered	\$444,301	\$1,935,409	\$1,821,100	-5.9%
Discount	\$232,557	\$1,168,483	\$916,626	-21.6%
Allowed	\$211,744	\$766,926	\$904,474	17.9%
Out of Pocket	\$21,526	\$67,302	\$79,262	17.8%
СОВ	\$789	\$2,433	\$1,213	-50.2%
COB Medicare	\$0	\$0	\$0	0.0%
Other Reductions	\$0	\$0	\$0	0.0%
Other Adjustments	\$0	\$0	\$0	0.0%
Paid - Provider	\$189,429	\$697,191	\$823,999	18.2%
Other Payments	\$4	\$144	\$4	-97.4%
Medical Paid	\$189,433	\$697,335	\$824,003	18.2%



### **Group Liability Breakdown**

<b>Paid Month</b>	Dec 2017	Oct 2016 - Dec 2016 Oct 2017 - Dec 2017	Oct 2017 - Dec 2017	% Change
Medical Paid	\$189,433	\$697,335	\$824,003	18.2%
<b>VBC Payments</b>				0.0%
Total Paid Claims	\$189,433	\$697,335	\$824,003	18.2%
Recoveries	\$0	\$0	\$0	0.0%
Total Paid Claims + Recoveries	\$189,433	\$697,335	\$824,003	18.2%

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## Financial Overview: Network Overview



network and service category for the current period. Report Description: This report displays the discount amount, discount percent, paid amount and paid percent for medical claims split by Medicare/Non-Medicare, in/out of

Summary					Yes									No					Medicare Primary Indicator
	Summary			Out of Network			THE PROPERTY OF THE PROPERTY O	in Network		Summary			Out of Network			THE PAGE AND THE P	in Nietwork		Network Indicator
		Summary	Professional	Facility Outpatient	Facility Inpatient	Summary	Professional	<b>Facility Outpatient</b>	Facility Inpatient		Summary	Professional	Facility Outpatient	Facility Inpatient	Summary	Professional	<b>Facility Outpatient</b>	Facility Inpatient	Service Category
\$1,821,100										\$1,821,100	\$13,174	\$13,174			\$1,807,926	\$415,020	\$746,556	\$646,350	Covered
\$916,626										\$916,626	\$10,379	\$10,379			\$906,247	\$232,777	\$392,852	\$280,618	Discount
50.3%										50.3%	78.8%	78.8%			50.1%	56.1%	52.6%	43.4%	Discount %
\$824,003										\$824,003					\$824,003	\$143,824	\$321,816	\$358,362	Paid
100.0%										100.0%					100.0%	17.5%	39.1%	43.5%	% Of Paid

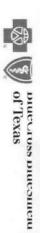
Key Findings: The overall network savings discount (excluding Medicare) was 50.1% for the current period. The in-network paid percent was 100.0% for the current period.

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Report Description: The Blue Card Savings report illustrates the value of having access to other BCBS contracts within the United States through the Blue Card program. Savings from BCBS network discounts are passed to the client, providing savings on potentially costly out of state claims that would otherwise be paid at full provider billed amount.

### Oct 2017 - Dec 2017

Par Plan State	Billed	Allowed	Effective Allowed Rate	Discount	Paid	Effective Paid Rate	Blue Card Access Fee
OK	\$4,219	\$1,173	27.8%	\$3,046	\$791	18.7%	\$0
TN	\$238	\$154	64.7%	\$84	\$127	53.7%	\$4
All Other Non-Blue Card	\$1,937,261	\$903,147	46.6%	\$913,496	\$823,085	42.5%	\$0
Summary	\$1,941,718	\$904,474	46.6%	\$916,626	\$824,003	42.4%	\$4

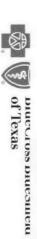
Key Findings: OK had the greatest Blue Card savings amount, with a Discount amount of \$3,046. The overall Effective Allowed Rate for the current period was 46.6%.

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## Financial Overview: Medical Claim Expense Distribution



Report Description: The distribution of medical paid expense by claimant and the average medical paid per claimant amount are shown for the current period

Paid Band	Claimants	Claimants %	Paid	Paid %	Paid/Claimant
Less than \$200	124	45.9%	\$9,082	1.1%	\$73
\$200 - \$1,000	86	31.9%	\$39,225	4.8%	\$456
\$1,001 - \$5,000	42	15.6%	\$100,712	12.2%	\$2,398
\$5,001 - \$10,000	00	3.0%	\$60,206	7.3%	\$7,526
\$10,001 - \$30,000	5	1.9%	\$87,160	10.6%	\$17,432
\$30,001 - \$50,000	1	0.4%	\$33,598	4.1%	\$33,598
Summary <= \$50,000	266	98.5%	\$329,984	40.0%	\$1,241
Paid Band	Claimants	Claimants %	Paid	Paid %	Paid/Claimant
\$50,001 - \$75,000	3	1.1%	\$191,507	23.2%	\$63,836
\$75,001 - \$100,000					
\$100,001 - \$150,000					
\$150,001 - \$200,000					
\$200,001 - \$250,000					
\$250,001 - \$500,000	1	0.4%	\$302,511	36.7%	\$302,511
\$500,001+					
Summary \$50,001 or Greater	4	1.5%	\$494,018	60.0%	\$123,505
Combined Summary	270	100.0%	\$824,003	100.0%	\$3,052

expenses and the average paid expense per claimant was \$123,505. the average paid expense per claimant was \$73. 1.5% of claimants had expenses over \$50,001 for the current period. These claimants spent 60.0% of the total paid Key Findings: The proportion of claimants who received less than \$200 in services for the current period was 45.9%. These claimants spent 1.1% of the total paid expenses and

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Report Description: This report provides a detailed listing of the top 20 high cost claimants with paid expenses of \$50,000 or more for the current period.

### Oct 2017 - Dec 2017

incrypted Member ID	Relationship	Age/Gender Band	Leading Diagnostic Category	Inpatient Paid	Outpatient Paid	Professional Paid	Paid
2126532182962015101	Subscriber	Female 50-59	Female 50-59 Nervous System	\$251,300	\$39,480	\$11,731	\$302,511
41431680016118160	Subscriber	Male 50-59	Musculoskeletal	\$68,541	\$1,237	\$4,180	\$73,958
339662336684359802	Subscriber	Female 50-59 Neoplasms	Neoplasms	\$0	\$38,909	\$23,769	\$62,678
3955863389486519857	Spouse	Female 60-64 Neoplasms	Neoplasms	\$0	\$53,477	\$1,394	\$54,871
ligh Cost Claimant Total				\$319,841	\$133,103	\$41,074	\$494,018

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Report Description: Provides a distribution of claimants by their total medical out of pocket expenses for the current period compared to the prior period and percent change. This report helps determine the impact of any changes in plan design on out of pocket.

## Claimant Distribution by Out of Pocket Expense Bands

		Oct 2	Oct 2016 - Dec 2016			Oct 2	Oct 2017 - Dec 2017		%(	% Change
Out of Pocket Band	Claimants	Claimants %	Out of Pocket	Out of Pocket %	Claimants	Claimants %	Out of Pocket	Out of Pocket %	Claimants Change	Out of Pocket Change
Less than \$100	154	62.9%	\$6,099	9.1%	163	60.4%	\$6,277	7.9%	5.8%	2.9%
\$101 - \$200	26	10.6%	\$3,799	5.6%	35	13.0%	\$5,122	6.5%	34.6%	34.8%
\$201 - \$300	13	5.3%	\$3,218	4.8%	13	4.8%	\$3,217	4.1%	0.0%	-0.1%
\$301 - \$400	6	2.4%	\$2,081	3.1%	11	4.1%	\$3,826	4.8%	83.3%	83.9%
\$401 - \$500	ω	1.2%	\$1,263	1.9%	ω	1.1%	\$1,338	1.7%	0.0%	5.9%
\$501 - \$750	19	7.8%	\$11,950	17.8%	12	4.4%	\$7,424	9.4%	-36.8%	-37.9%
\$751 - \$1,000	8	3.3%	\$6,946	10.3%	12	4.4%	\$10,377	13.1%	50.0%	49.4%
\$1,001 - \$1,500	4	1.6%	\$4,646	6.9%	5	1.9%	\$6,113	7.7%	25.0%	31.6%
\$1,501 - \$2,000	ω	1.2%	\$4,694	7.0%	00	3.0%	\$13,221	16.7%	166.7%	181.7%
\$2,001 - \$2,500	6	2.4%	\$13,516	20.1%	2	0.7%	\$4,480	5.7%	-66.7%	-66.9%
\$2,501 - \$3,000	2	0.8%	\$5,100	7.6%	4	1.5%	\$11,667	14.7%	100.0%	128.8%
\$3,001 - \$4,000	1	0.4%	\$3,991	5.9%	2	0.7%	\$6,200	7.8%	100.0%	55.4%
\$4,001 - \$5,000									0.0%	0.0%
\$Greater than \$5,001									0.0%	0.0%
Summary	245	100%	\$67,302	100%	270	100%	\$79,262	100%	10.2%	17.8%

### Out of Pocket Expense by Coverage Tier

Coverage Tier Allowed	ed Deductible	Deductible % of Allowed	Copayment	Copay % of Allowed	Coinsurance	Coins % of Allowed Out of Pocket OPX % of Allowed	Out of Pocket	OPX % of Allowed	Paid
Employee Only \$463,494	194 \$9,445	2.0%	\$4,258	0.9%	\$9,004	1.9%	\$22,706	4.9%	\$440,788
Employee + One \$148,217		3.5%	\$2,796	1.9%	\$8,002	5.4%	\$15,914	10.7%	\$132,290
Employee + Dependent(s) \$19,24	41 \$1,237	6.4%	\$1,323	6.9%	\$1,082	5.6%	\$3,642	18.9%	\$15,599
Family \$273,521		5.9%	\$9,724	3.6%	\$11,228	4.1%	\$37,000	13.5%	\$235,326
Summary \$904,4	\$31,846	3.5%	\$18,101	2.0%	\$29,315	3.2%	\$79,262	8.8%	\$824,003

This is a claimant analysis, where only members who had a claim are included. The tables exclude all medical enrolled members that did not submit a claim.

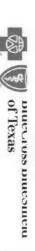
This report is based on claim data and may not reflect client specific benefits being applied to member out of pocket. Please contact your Account Executive for ACCUMS reporting.

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## **Financial Overview: Lag Report**

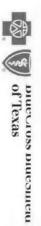


**Report Description:** Displays, by paid month, the medical dollars paid and the corresponding month incurred for a 12 month rolling paid period (if available for your account). This report provides insight into the monthly claim lag and can help identify IBNR.

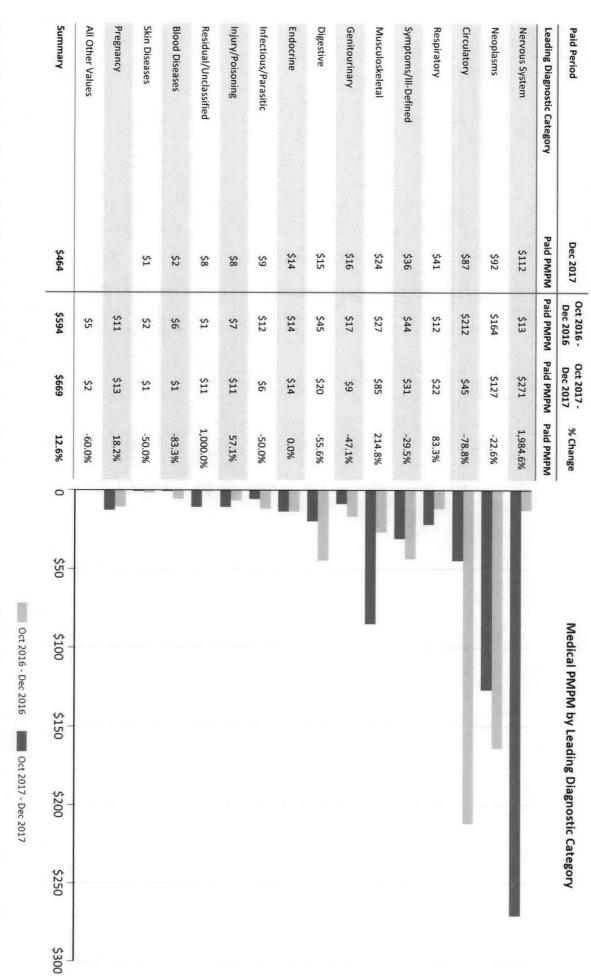
Incurred							Paid Wonth						
Month	Jan 2017	Feb 2017	Mar 2017	Apr 2017	May 2017	Jun 2017	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	017
All Prior	\$64	(\$29)	(\$1,990)	\$24	\$698				\$68		\$16		
Jan 2016	\$177												
Feb 2016													
Mar 2016		\$212											
Apr 2016		\$42			\$23	\$24		(\$1,525)					
May 2016		\$109		\$187			(\$178)		(\$88)				
Jun 2016		\$84	\$1,121	\$145									
Jul 2016	\$3,305	\$267	\$2,858	\$61	\$113	\$206							
Aug 2016	(\$1,452)	\$466	\$447	\$4,606	\$182	\$118							
Sep 2016	\$82,040	\$131	\$71	\$2,696			\$59	\$405	(\$1,992)			\$2,635	G
Oct 2016	\$2,290	\$161	\$186	\$71					(\$3,107)				
Nov 2016	\$6,352	\$6,916			\$143	\$78		\$148					
Dec 2016	\$91,096	\$1,722	\$686	\$188			\$123						
Jan 2017	\$48,476	\$135,580	\$25,565	\$3,023			\$248		\$3,273	\$168	\$206		
Feb 2017		\$40,520	\$87,448	\$47,405	\$2,791	\$5,477	\$88	\$193		(\$1,502)			
Mar 2017			\$61,884	\$71,151	\$303	\$58	\$1,341	\$69				\$131	
Apr 2017				\$52,822	\$61,365	\$56,921	\$193	\$3,458				\$366	
May 2017					\$116,037	\$112,759	\$570	\$239	\$5,647	\$34	\$88	\$938	
Jun 2017						\$100,142	\$52,895	\$2,743	\$3,733	\$1,267	\$69	\$36,162	2
Jul 2017							\$154,733	\$61,062	\$2,869	\$279	\$161		
Aug 2017								\$84,483	\$145,940	\$15,110	\$9,989	\$793	
Sep 2017									\$63,015	\$231,059	\$25,079	\$1,788	00
Oct 2017										\$62,898	\$188,148	\$5,662	2
Nov 2017											\$101,501	\$67,106	6
Dec 2017												\$73,852	2
•	\$222 247	\$186 180	\$170 375	\$197 279	\$181 656	\$775 784	\$210 074	\$151 776	6710 267	2000 242	****	*****	

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# Financial Overview: Overall Medical Paid PMPM by Leading Diagnostic Category



month, current period, prior period and percent change. Report Description: Lists the top 15 overall paid expense across inpatient facility, outpatient facility, and professional settings by leading diagnostic categories for the current



Key Findings: The top three Leading Diagnostic Categories in the current reporting month based on Paid PMPM were Nervous System, Neoplasms, and Circulatory.

## Appendix: ICD Category Definitions



Puerperium refers to 42 days following childbirth and expulsion of the placenta. Refers to the mother only. Complications of Pregnancy, Childbirth and the Puerperium: Includes vaginal and cesarean deliveries and complications of pregnancy, such as ectopic and molar pregnancies

kidney transplant status. Conditions Influencing Health Status: This includes post-surgical states, organ / tissue transplants, artificial limbs and replacements. Examples include knee replacements and

digestive disorders, respiratory distress syndrome and disorders relating to short gestation and unspecified low birth weight. Conditions in the Perinatal Period: Perinatal refers to the period beginning after the 28th week of gestation and ending 28 days after birth. Problems can include hemorrhage,

& polycystic kidney disease Congenital Anomalies: Includes the treatment of any condition present at birth. This includes Spina Bifida, cleft palate, Down's Syndrome, heart disease, kidney displacement

deficiency in red blood cells. Diseases of the Blood and Blood Forming Organs: Includes any problems associated with white or red blood cells, platelets or plasma. An example includes Anemia, a

disease, and stroke Diseases of the Circulatory System: Includes problems with the heart, blood vessels and circulation. Some common diagnoses include Coronary Artery Disease, cardiovascular

intestines, gall bladder, liver and pancreas. Diagnoses include: Esophageal Reflux, Gastroenteritis, Appendicitis and hernias Diseases of the Digestive System: Includes the treatment of any organ or area of the body pertaining to digestion. These areas include the mouth/teeth, esophagus, stomach,

Diseases of the Genitourinary System: Includes problems related to the kidneys, bladder and male and female genitalia. Common diagnoses include Hematuria, Urinary Tract Infection, Acute or Chronic Renal Failure and Calculus of Kidney (stones)

Sleep Apnea, Epilepsy, Multiple Sclerosis, Alzheimer's Disease and Migraine headaches Diseases of the Nervous System: Includes treatment for disorders of the Central and Peripheral Nervous systems. Diagnoses include: Carpal Tunnel Syndrome, Obstructive

acute or chronic in nature Diseases of the Respiratory System: Includes treatment for diagnoses such as Asthma, Pneumonia, Emphysema, Pharyngitis, Sinusitis, Bronchitis and COPD. These can be

Corns, Cellulitis, Psoriasis, Dermatitis and fungal infections. Diseases of the Skin and Subcutaneous Tissue: This involves any condition relating to the skin or beneath the skin, including hair and nails. Some conditions include Acne,

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## **Appendix: ICD Category Definitions**



ear. Diagnoses include Otitis Media, Tinnitus, Menieres Disease, Hearing Loss and Labyrinthitis Ears and Mastoid: Includes any condition pertaining to the ear or the mastoid process. The mastoid process is the portion of the temporal bone extending down behind the

Disorders include Diabetes, thyroid disease, Obesity, Hyperlipidemia, Cystic Fibrosis and any disease affecting the immune system Endocrine, Nutritional and Metabolic Diseases: Endocrine disorders include those of the endocrine glands and includes the thyroid, pituitary, pancreas, ovaries and testes.

Therapy and chemotherapy Health Services: This includes elective surgeries, other procedures & aftercare, rehabilitation and dialysis. Specific examples include: long-term medication use, Physical

Health Services: Reproduction and Development: Include services pertaining to the child only. For example, normal pregnancy, post-partum care and exam or health supervision of an infant or child.

communicable or transmissible. Diagnoses include HIV, Hepatitis, Colitis & intestinal disruptions such as food poisoning Infectious and Parasitic Diseases: Includes diseases caused by microbes outside of the body that infect and cause damage within the body. These diseases are recognized as

are most commonly seen in the emergency room for acute conditions Injury and Poisoning: Includes treatment for injuries to the body or for any poison ingested. Diagnoses include sprains & strains, fractures, burns and lead poisoning. Patients

The most common diagnoses include anxiety disorders, depressive disorders and schizophrenia Mental Health: Refers to a group of disorders causing severe disturbances in thinking, feeling or relating. Includes treatment of any condition that affects mood or behavior.

Arthritis, Tendonitis, back disorders, disc disorders, rheumatism, and scoliosis. These diagnoses are more chronic in nature. Musculoskeletal and Connective Tissue Disease: Includes orthopedic treatment, which would involve anything related to the bones, muscles, joints and soft tissue. Diagnoses:

Neoplasms: Includes any abnormal growth of cells, either benign or malignant (cancer). Though these can be found at any spot of the body, some of the most common forms include neoplasms of the breast, prostate, stomach and brain. Other examples include Leukemia and Hodgkin's Disease

Other Circumstances: This includes convalescent care and follow-ups to surgeries and examinations

Potential Health Hazards: Personal or family history of diseases or disorders; e.g., breast cancer.

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## **Appendix: ICD Category Definitions**



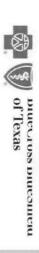
Procreative and Contraceptive Management: This includes artificial insemination, fertility testing, genetic counseling, family planning, sterilizations and contraceptive management.

patient may experience chest pain, but no known cause is found. Signs, Symptoms and III-Defined Conditions: Includes signs, symptoms, abnormal lab results and iII-defined conditions for which no known cause can be found. For example, a

physiological symptoms indicate that the person continues use of the substance. Substance Abuse: Includes behavior marked by the use of chemically active agents, such as prescription or illicit drugs, alcohol or tobacco. Cognitive, behavioral and

for neoplasms. Without Reported Diagnosis: This includes general medical examinations, gynecological exams, mammogram screenings, preventive services, physicals and special screenings

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Admin Fees: The charge to an account for HCSC's operational cost of doing business.

risk. Services usually include claims processing but may include other services such as actuarial analysis and utilization review. Administrative Services Only (ASO): A contract between HCSC and a self-funded plan where HCSC performs administrative services only and does not assume any financial

Aggregate: Constituting or amounting to a whole. For example, an aggregate account report includes data for the entire account

protection against the accumulation of total claims for a group as a whole exceeding a stated level Aggregate Stop Loss: A form of reinsurance that provides protection for medical expenses above a certain limit, generally on a year-by-year basis. Aggregate stop loss provides

Allowed: Amount considered eligible for payment by the plan

ASO Adjustments: An amount added or deducted from ASO (Administrative Services Only) fees. This includes Stop Loss Reimbursements

Average Age: The difference between the claimant's year of enrollment and year of birth. Calculated using the measure Average Age divided by the members represented in

Average Contract Size: The average number of members per subscriber. It is calculated as: Medical Members / Medical Subscribers

Average Dependents: Calculated using the measure Member Months (filtered on the Relationship = Dependents) divided by the number of months in the report

Average Ingredient Cost: Represents the cost of the medication and is determined from the lowest submission of the pharmacy network rate, Usual & Customary amount, or

Average Members: Calculated using the measure Member Months divided by the number of months included in the report.

Average Subscribers: Calculated using the measure Subscriber Months divided by the number of months included in the report

Billed: Amount submitted for payment by the provider

Billing and Accounts Receivable System (BARS): An HCSC financial system where all Administrative Services Only (ASO) customer bills are generated

Blue Card Access Fee: Interplan Teleprocessing Services fee charged on out-of-state claims for accessing the local plan's provider network

Brand Formulary: Brand name medications that are listed on the formulary

Brand Non-Formulary: Brand name medications that are not listed on the formulary

Claimants: Number of individual members submitting a claim

Claim Lag: The amount of time between the date a claim is incurred and the date the claim payment is made

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COB: Portion of amount considered eligible for payment that has been paid by another insurance company (Coordination of Benefits)

COB Medicare: Portion of amount considered eligible for payment that has been paid by Medicare

COBRA Members: Consolidated Omnibus Budget Reconciliation Act - A federal law which requires most employers sponsoring group health plans to offer employees and their families the opportunity for a temporary extension of health coverage (called continuation coverage) when coverage under the plan would otherwise end

Coinsurance: Portion of covered amount member is responsible to pay for the claim

Co-payment: Flat rate that the member is responsible to pay for the claim

Coverage Tier: Eligibility tiers which stratify enrollment data based on the employee and others enrolled under the employee's coverage. Varying benefits can be assigned to

Covered Amount: Amount eligible for payment based on the terms of the medical/dental benefits agreement.

DAW/1: Indicates that the physician has specified 'do not substitute' on the prescription.

Deductible: Portion of annual deductible amount member is responsible to pay applied to the claim

Dental Loss Ratio: Calculated as the Dental Paid Claims Amount divided by the Billed Dental Premium Amount.

Dental Paid Claims: An amount paid to cover the Health Plan's liability for dental services provided to members for claims that have been processed and approved for payment

Discount: Amount of reduction from billed amount that has been negotiated with the provider

Discount %: For medical claims, the discount percent is calculated as Discount / Covered

Dispensing Rate: The proportion of total drugs claims a certain drug or drug type is being dispensed

Drug Type: An indicator on each Rx claim that tells whether a prescription is single source brand, multi-source brand or generic item.

Effective Discount %: The effective discount percentage is calculated as: Discount / (Discount + Paid)

Adjustments (either debits or credits), Rx Credits and other miscellaneous fees Fees and Credits: Includes all account-specific member and account level fees. Can include Specific Stop Loss, Aggregate Stop Loss, Administration, Access Fees, ASO

Females (20-44 years): The total number of members who are women between the ages of 20 and 44 years. The proportion of females (20-44 years) is calculated as: Member Months for Women between 20-44 years / Member Months

Formulary Compliance Rate: The percentage of drugs dispensed that were included in the formulary

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Generic Dispensing Rate: Proportion of potential generic prescriptions that were filled as generic. It is calculated as: Number of generic scripts / Number of scripts

Generic Drugs: A medication for which the patent has expired, allowing any manufacturer to produce and distribute the product under the chemical name

Generic Substitution Rate: The rate in which generics were dispensed when a generic was available. It is calculated by Number of generic Rxs / (Number of generic Rxs + (Number of generic Rxs) Number of multi-source brand Rxs

Group Liability: Total Claim Expense plus Fees and Credits

HCC: High Cost Claimant, a claimant with total paid amount over a specified threshold (e.g., \$30,000 or \$50,000) within the reporting period

IBNR: An acronym for 'incurred but not reported'. IBNR claims are that group which are incurred before the fund reserving date, but not reported until after that date

Ingredient Cost: The cost of the drug minus any taxes or dispensing fees

In-Network Paid %: Percent of total paid expenses for in-network claims. It is calculated as: In-Network Paid / Paid

Inpatient Facility: Refers to Facility Inpatient claims

International Classification of Diseases (ICD): An official list of categories of diseases, physical and mental, issued by the World Health Organization (WHO)

the patient becomes the Leading ICD Diagnostic Category for the reporting period Leading ICD Diagnostic Category: For each patient, summarize total paid amount for each diagnosis and its corresponding MDC. The MDC with the greatest paid amount for

MAC Program Savings: Savings achieved by using the MAC (maximum allowable cost) discount on generic medications

approved for payment Medical Paid Claims: An amount paid to cover the Health Plan's liability for medical (healthcare) services provided to members for claims that have been processed and

where appropriate Medical/Pharmacy Loss Ratio: Calculated as the combined Medical and Pharmacy Paid Claims Amount divided by the total Billed Premium Amount for Medical and Pharmacy,

Member Months: Count of months of eligibility for members

Multi-Source Brand: Brand name medications with a generic equivalent

Network Indicator: An indicator that shows whether the claim was processed as in-network (e.g., in the Preferred Provider Organization network) or out-of-network and paid

Network Savings Discount: The discount that is applied when a member receives services from a contract provider

Not Covered: Amount considered not eligible for payment by the plan (excludes the discount amount)

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Other Adjustments: Minor payments or credits not captured in other specific expense measures

Other Payments: Combination of Blue Card access fees and surcharge expenses

Other Reductions: Combination of maximum reductions, penalties, workers compensation savings, and subrogation savings

Out of Pocket: Total amount that is the responsibility of the claimant. It is calculated as: (Copay + Deductible + Coinsurance)

Outpatient Facility: Refers to Facility Outpatient claims

Paid: Total amount paid by the plan, including access fees, adjustments, and surcharges

Paid-Provider: Amount paid to the provider by the plan

Paid/Claimant: Amount paid to the provider by the plan per claimant. It is calculated as: Paid / Claimants

calculated as: Paid / Services Paid/Service: Amount paid to the provider by the plan per admission (inpatient facility), per visit (outpatient facility and professional) or per script (prescription Rx). It is

Paid PEPM: Amount paid to the provider by the plan per employee per month. It is calculated as: Paid / Subscriber Member Months

Paid PMPM: Amount paid to the provider by the plan per member per month. It is calculated as: Paid / Member Months

Penalty: Amount charged to the user of health care services for a non-approved contractual service

PEPM: Per employee per month

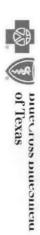
Pharmacy Discount %: For pharmacy claims, the discount percent is calculated as Discount / (Discount + Allowed)

Pharmacy Paid Claims: An amount paid to cover the Health Plan's liability for pharmacy services provided to members for claims that have been processed and approved for

Pharmacy Tier: An indicator on each Rx claim that tells whether a prescription is generic, preferred brand, non-preferred brand, specialty, or other

enrollment system Plan Eligibility: Eligibility derived directly from the plan's enrollment system. It excludes eligibility created during data processing for claims without matching records in the

PMPM: Per member per month



Premium: An agreed upon fee paid to the Health Plan for coverage of medical and/or dental benefits for an established benefit period and set intervals

Professional: Services provided by physicians or other professional providers.

members or claims that are no longer in our data warehouse). Recoveries are loaded from the BARS System and included in Blue Insight for reconciliation purposes. Recoveries: Subrogation and/or Reimbursements for claims that are included in BARS but not in HCSC's data warehouse (since some of the reimbursements could be for

Rx Credit Fees: Drug rebates that are credited back to the account.

Rx Paid PEPM: Prescription drug paid amount per employee per month

Rx Paid PMPM: Prescription drug paid amount per member per month

Service Category: A classification based on claim type

Service Type: Classification based on principal diagnosis or ICD Procedure Code

Services: Number of admissions (inpatient facility), number of visits (outpatient facility), number of claim lines (professional), or number of scripts (prescription Rx)

Services/1000: Number of services per 1,000 members. It is calculated as: (Services / Member Months) \* 1000 \* 12

Single Source Brand: Brand name medications with no generic equivalent

more costly than alternative drugs or therapies Specialty Drugs: Medications that generally have unique uses, require special dosing or administration, are typically prescribed by a specialist provider and are significantly

limits the cost of eligible medical expenses for each covered individual Specific Stop Loss: A form of reinsurance that provides protection for medical expenses above a certain limit, generally on a year-by-year basis. Specific (or individual) stop loss

Subrogation Savings: Portion of amount eligible for payment originally paid by the plan but that has since been recovered through a legal action

Surcharge: Amount charged as a tax by certain States on facility claims

Therapeutic Drug Class: Used to categorize or group prescription drugs which are considered similar by the disease they treat or by the effect they have on the body

Total Paid: The total amount of medical and pharmacy dollars paid to cover healthcare services provided to members for claims that have been processed and approved for

Total Paid Claims + Recoveries: The total amount paid by the plan plus any amount recovered through subrogation

Workers Compensation Savings: Portion of amount eligible for payment that has been paid a third party Workers Compensation carrier

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**Brown County** 

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UTILIZATION			
Avg. Eligible Employee / Month	173		
Avg. Eligible Members / Month	394		
Avg. Utilizing Members / Month	177		
% Utlizing Members	44.8%	44.8%	44.8%
Total New Rx	3,354	3,103	251
% New Rx	100.00%	92.52%	7.48%
Total Refill Rx	3,423	3,189	234
% Refill Rx	100.00%	93.16%	6.84%
Total Rx	6,777	6,292	485
% of Claims	100.00%	92.84%	7.16%
Eligibile Employees Util Rate/Year	19.59	36.37	2.80
Eligibile Employees Util Rate/Month	1.63	3.03	0.23
Eligibile Member Util Rate/Year	17.21	15.98	1.23
Eligibile Member Util Rate/Month	1.43	1.33	0.10
DRUG SPEND			
Total Gross Cost	\$598,297	\$541,496	\$56,801
Avg. Gross Cost / Rx	\$88.28	\$86.06	\$86.06 \$117.12
Gross Cost PEPY	\$3,458.36	\$3,130.03	\$328.33
Gross Cost PEPM	\$ 288.20	\$ 260.84	\$ 27.36
Gross Cost PMPY	\$1,519.48	\$1,375.23	\$144.26
Gross Cost PMPM	\$ 126.62	\$ 114.60	\$ 12.02
AMOUNT PAID			
Total Net Cost	\$511,381	\$465,099	\$46,282
Avg. Net Cost / Rx	\$75.46	\$73.92	\$95.43
Total Dispensing Fee	\$4,493.95	\$4,493.95	\$0.00
Total Sales Tax	\$0.00	\$0.00	\$0.00
Net Cost PEPY	\$2,955.96	\$2,688.43	\$267.53
Net Cost PEPM	\$ 246.33	\$ 224.04	\$ 22.29
Net Cost PMPY	\$1,298.75	\$1,181.20	\$117.54

**Brown County** 

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Retail/Mail/Direct	Total	Retail	Mail
Net Cost PMPM	\$ 108.23	\$ 98.43	\$ 9.80
Total Generic Net Cost	\$147,372	\$118,866	\$28,506
Total Multi-Source Brand Net Cost	\$6,308	\$6,308	\$0
Avg. Multi-Source Brand Net Cost / Multi- Source Brand Rx	\$108.76	\$116.81	\$0.00
Total Single-Source Brand Net Cost	\$357,701	\$339,925	\$17,776
Avg. Single-Source Brand Net Cost / Single-Source Brand Rx	\$434.63	\$433.03	\$467.79
Total Brand Net Cost	\$364,009	\$346,233	\$17,776
Avg. Brand Net Cost / Brand Rx	\$413.18	\$412.67	\$423.24
% of Net Cost	100.00%	90.95%	9.05%
% of Avg. Net Cost	85.47%	85.89%	81.48%
MEMBER AMOUNT PAID			
Total Copay Amount	\$86,916	\$76,397	\$10,519
Avg. Copay Amount Paid / Rx	\$12.83	\$12.14	\$21.69
Avg. Brand Copay Amount Paid / Brand Rx	\$31.58	\$30.55	\$52.17
Avg. Generic Copay Amount Paid / Generic Rx	\$10.02	\$9.31	\$18.80
% Copay Amount	14.53%	14.11%	18.52%
PRICING/NETWORKING PERFORMANCE			
Avg. Ingredient Cost Paid / Rx	\$87.62	\$85.35	\$117.12
Avg. Single-Source Brand Ingredient Cost Paid / Single-Source Brand Rx	\$465.61	\$463.04	\$518.86
Avg. Multi-Source Brand Ingredient Cost Paid / Multi-Source Brand Rx	\$138.34	\$143.95	\$62.62
Avg. Generic Ingredient Cost Paid / Generic Rx	\$34.36	\$30.40	\$83.15
Effective rate - MAC Reduced Claims	73.8%	75.1%	25.8%
Effective rate - not MAC Reduced Claims	29.2%	16.8%	68.7%
Effective rate - Generic Claims	74.0%	74.3%	72.3%
Effective rate - All Claims	52.3%	50.5%	64.3%

**Brown County** 

Retail/Mail/Direct	Total	Retail	Mail
% Usual and Customary Rx	4.10%	4.42%	0.00%
% MAC Rx	78.32%	83.77%	7.63%
			2000
DRUG MIX			
Single-Source Brand Dispensing Rate	12.1%	12.5%	7.8%
Multi-Source Brand Dispensing Rate	0.9%	0.9%	0.8%
Total Generic Rx	5,896	5,453	443
Total Brand Rx	881	839	42
Total Multi-Source Brand Rx	58	54	4
Total Single-Source Brand Rx	823	785	38
Total Formulary Rx	6,568	6,091	477
Total DAW1 Rx	65	57	8
Generic Dispensing Rate	87.0%	86.7%	91.3%
Generic Substitution Rate	99.0%	99.0%	99.1%
% Formulary Rx	96.92%	96.81%	98.35%
% DAW1 Rx	0.96%	0.91%	1.65%
% of MS Brand Claims Exempt from MAC	20.69%	20.37%	25.00%
DAYS' SUPPLY			
Avg. Days Supply / Rx	29.61	25.02	89.15
Avg. Net Cost / Avg. Days Supply	\$2.55	\$2.95	\$1.07
Total Days Supply	200,685	157,448	43,237
% of Days Supply	100.00%	78.46%	21.54%

**Brown County**